# Wedding Chart Exercise

WHO should be at WHAT table?



# **Background**

Like most weddings, most cross-sector partnerships have greater potential for success when they are well-organized. We've observed that partnerships find it valuable to document and solidify the relationships between the partners, in the same way that the bride and groom create place settings for their guests. This exercise uses the "wedding chart" analogy as a tool to help you think through WHO you might want at WHAT "tables" in your cross-sector partnership.

## **Exercise**

#### STEP 1:

Select one shared result your partnership wants to achieve. Pair up with a partner or small group and share the results you each chose to use for this exercise.



## **Exercise**

#### STEP 2:

Use the guiding questions on the following slide to brainstorm what people/organizations you might want to engage. List your ideas on the wedding seating chart and consider how you might want to engage them.

Note: Feel free to change the table labels since the ones listed are just examples.

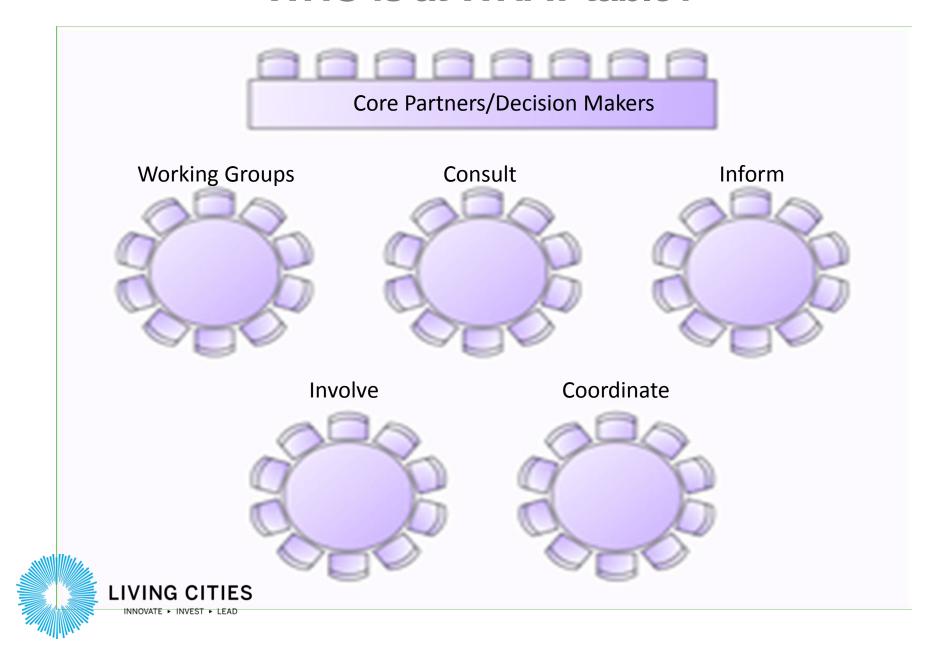


# Key questions to consider

- Who will be impacted if you succeed/fail?
- What systems are connected to what you are trying to change?
- Who has the power to make decisions that will impact your success/failure?
- Who is already working on a similar goal?
- Who has/controls access to something your partnership will need to be successful?



# WHO is at WHAT table?



## **Exercise**

#### STEP 3:

Once the larger group has come back together, partners report out each other's goal and one group/organization they hadn't considered engaging before the exercise.

